

Message Text

UNCLASSIFIED

PAGE 01 CARACA 04226 281558Z
ACTION ARA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----290351Z 030404 /13

R 281323Z APR 77
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 7425

UNCLAS CARACAS 4226

PASS TO OED/MEPD AND OIM/BREWER

E.O. 11652: N/A
TAGS: BENC, VE
SUBJ: MAJOR PROJECT: PREFAB HOUSING: COMPANY SEEKING US
TECHNOLOGY OR JOINT VENTURE

REF: CARACAS A23

1. PROJECT NAME: INVERSIONES ROGEMA C.A.; AVENIDA ALMA MATER,
EDIFICIO CARINI, 1ER PISO NO. 6; LOS CHAGUARAMOS; CARACAS,
VENEZUELA.

2. COMPANY HAS EXPERIENCE IN CONSTRUCTION AND IS CURRENTLY
EXECUTING CONTRACT FOR INAVI TO BUILD TWO 25-STORY BUILDINGS
USING AND "INDUSTRIALIZED" PROCESS, A FRENCH-PATENTED "TUNNEL"
SYSTEM. HOWEVER, IR IS LOOKING FOR NEW, MORE ADVANCED TECHNOLOGY
IN FIELDS OF INDUSTRIALIZED AND PREFABRICATED CONSTRUCTION.
FIRM WISHES TO DISCUSS BUYING PATENT, LICENSING, OR JOINT VEN-
TURING WITH US FIRM IN "INDUSTRIALIZED" FIELD, INTEREST IS IN
LATEST MODULAR OR TUNNEL SYSTEMS. IR REPRESENTATIVE ALSO STATES
THAT FIRM HAS GOOD OPPORTUNITY TO TAKE PART IN CVG HOUSING
PROGRAM AND REQUIRES INFORMATION ON PREFAB SYSTEMS USING
CONCRETE OR METAL.

3. PROJECT MANAGER: BRUNO PIOL T.
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INVERSIONES ROGMA C.A.
AVNIDA ALMA MATER
EDIFICIO CORINI, 1ER PISO NO. 6
LOS CHAGUARAMOS
CARACAS, VENEZUELA
TELE: 661 32 98

4. BID DATES: INTERESTED FIRMS SHOULD MAKE CONTACT ASAP.

5. FOREIGN CONTENT: N/A.

6. FOREIGN COMPETITION: MR. PIOL BELIEVES THAT US TECHNOLOGY HAS NOT YET MADE INROADS INTO VENEZUELAN MARKET BUT THAT US IS BEST SOURCE OF ADVANCED TECHNOLOGY NEEDED TO SOLVE VENEZUELA'S HOUSING PROBLEMS.

7. MR. PIOL SPEAKS AND READS SOME ENGLISH BUT IS NOT CONFIDENT ENOUGH TO CONSIDER ANALIZING BUSINESS PROPOSALS MADE IN THIS LANGUAGE. THEREFORE, INTERESTED FIRM SHOULD ATTEMPT TO PRESENT PROPOSALS, OR AT LEAST COVERING LETTERS, IN SPANISH IF AT ALL POSSIBLE. POST WILL ATTEMPT TO ASSIST MR. PIOL WITH PROPOSALS RECEIVED IN ENGLISH, BUT IT IS DOUBTFUL WHETHER THESE WILL BE FULLY EFFECTIVE.
ASENCIO

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CARACA04226
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770149-0754
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770411/aaaaaiot.tel
Line Count: 79
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ba2c3e9c-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 CARACAS 23
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2670466
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: PREFAB HOUSING: COMPANY SEEKING US TECHNOLOGY OR JOINT VENTURE
TAGS: BENC, VE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ba2c3e9c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
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22 May 2009
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